

## MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE YEAR ENDED DECEMBER 31, 2019 and 2018

June 1, 2020

### Introduction

This Management's Discussion and Analysis ("MD&A") is a review of the results of the consolidated operations of Jura Energy Corporation ("JEC" or the "Company") and its subsidiaries Spud Energy Pty Limited ("SEPL"), PetExPro Ltd. ("PEPL"), Frontier Oil and Gas Holdings Limited ("FOGHL") and Frontier Holdings Limited ("FHL") for the years ended December 31, 2019 and 2018 and the Company's financial position as at December 31, 2019. This MD&A is approved by the Board of Directors (the "Board") on June 1, 2020 and should be read in conjunction with the annual audited consolidated financial statements of the Company for the years ended December 31, 2018.

The consolidated financial statements of the Company have been prepared by management in accordance with the International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board ("IASB") and interpretations issued by the IFRS Interpretations Committee of the IASB. The Company uses the United States Dollar as its measurement and reporting currency. All amounts reported in this MD&A are stated in United States Dollars unless otherwise indicated.

JEC is listed on the Toronto Stock Exchange Venture Exchange ("TSX-V") and trades under the symbol of "JEC". Additional information relating to JEC is available on SEDAR at <u>www.sedar.com</u> and the Company's website at <u>www.juraenergy.com</u>.

## **Non-IFRS Financial Measures**

This MD&A refers to certain financial measures that are not determined in accordance with IFRS. The terms net revenue per Barrel of Oil Equivalent ("Boe"), production cost per Boe, depletion per Boe and operating netback per Boe are not measures recognized under IFRS and do not have standardized meanings prescribed by IFRS. Management considers these to be important supplemental measures of the Company's performance and believes these measures are frequently used by securities analysts, investors and other interested parties in the evaluation of companies operating in similar industries.

Operating netback is used by research analysts to compare operating performance and the Company's ability to maintain current operations and meet the forecasted capital program. The Company's operating netback is the net result of the Company's revenue (consisting of petroleum and natural gas) net of production costs, excluding depletion of oil and gas properties, as found in the consolidated annual financial statements of the Company, divided by production for the year.

Readers are encouraged to evaluate each adjustment and the reasons, the Company considers appropriate for the supplemental analysis. Readers are cautioned, however, that these measures should not be construed as an alternative to net income / (loss) determined in accordance with IFRS as an indication of the Company's performance.

#### Boe conversions

The use of the Boe unit of measurement may be misleading, particularly if used in isolation. A Boe conversion ratio of 5.8 thousand cubic feet ("Mcf"): 1 Barrel ("Bbl") is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead.

## Forward-Looking Information

Certain information and statements contained in this MD&A that are not historical facts are forward-looking statements that involve risks and uncertainties. Forward-looking statements include, but are not limited to, operational information, anticipated capital and operating budgets and expenditures, anticipated working capital, estimated costs, sources of financing, the Company's future outlook, expectations regarding the commencement and timing of anticipated commercial production from Umair-1 gas discovery in Guddu exploration license, Zainab-1 gas and condensate discovery in Badin IV North exploration license, development well Sara-4 and Suri shut-in wells; expectation regarding grant of development and production lease for Zainab-1 gas and condensate discovery in Badin IV North exploration license; expected pricing under Pakistan Petroleum (Exploration and Production) Policy, 2012 and other pricing policies; timing for and drilling results of exploration wells in the Badin IV South, Badin IV North and Guddu exploration licenses and expectations regarding the grant of or extension applied in terms of expired exploration licenses and leases by the Government of Pakistan ("GoP"). All statements other than statements of present or historical facts are forward-looking statements. Forward-looking statements typically, but not always, contain words such as "anticipate",

"believe", "estimate", "expect", "potential", "could", "forecast", "guidance", "intend", "may", "plan", "predict", "project", "should", "target", "will" or other similar words suggesting future outcomes.

Statements relating to "reserves" are also deemed to be forward-looking statements, as they involve the implied assessment, based on certain estimates and assumptions, that the reserves described can be profitably produced in the future.

Forward-looking statements contained in this MD&A are based on management's current expectations and assumptions regarding future capital and other expenditures (including the amount, nature and sources of funding thereof), future economic conditions, future currency, and exchange rates, future international oil prices, continued political stability, timely receipt of any necessary regulatory approvals, timing of the implementation of applicable petroleum exploration and production policies and the Company's continued ability to employ a qualified team to execute work program in a timely and cost efficient manner, the continued participation of the Company's joint venture partners ("JV Partners") in exploration and development activities, the impact of Company's response to COVID-19 global pandemic, the severity and duration of the COVID-19 pandemic, the potential for a temporary suspension of operations impacted by an outbreak of COVID-19, continued weakness and volatility of crude oil and other petroleum products due to decreased global demand as a result of COVID-19 pandemic, changes in general economic, market and business conditions. In addition, budgets are based upon the Company's current exploration plans and anticipated costs, both of which are subject to changes based on unexpected delays and changes in market conditions.

Although management of the Company believes that the expectations and assumptions reflected in such forward-looking statements are reasonable, the Company cautions readers and prospective investors in the Company's securities not to place undue reliance on forward-looking statements as, by their nature, they are based on current expectations regarding future events that involve a number of assumptions, inherent risks, and uncertainties which could cause actual results to differ materially from those anticipated by the Company including, but not limited to, those risks as set forth under the heading "Risk Factors". Accordingly, no assurance can be given that any of the events anticipated by the forward-looking statements will transpire or occur or if any of them do so, what benefits the Company will derive therefrom. Should one or more of these risks or uncertainties materialize, or should assumptions underlying forward-looking statements prove incorrect, actual results may vary materially from those described in this MD&A as intended, planned, anticipated, believed, estimated, or expected.

The information contained, herein, is made as of the date of this MD&A, and, except as required by applicable securities law, the Company does not undertake any obligation to update or to revise any of the included forward-looking statements whether as a result of new information, future events or otherwise. The forward-looking statements contained in this MD&A are expressly qualified by this cautionary statement.

# Highlights

The key highlights for the year ended December 31, 2019, and upto the date of this MD&A are as follows:

# Operational highlights:

- The Company reported a net loss of \$0.22 million for the year ended December 31, 2019 compared to a
  net profit of \$0.01 million in 2018. The net loss for the current year is mainly due to decrease in revenue
  and a reduction in un-realized exchange gain on retranslation of foreign currency denominated borrowings
  and payables compared to 2018, a slight increase in finance costs and recognition of additional deferred
  tax liability due to reduction in value of PKR denominated tax losses and allowances;
- Gross profit for the year ended December 31, 2019 was \$6.0 million compared to a gross profit of \$6.89 million in 2018. The decrease in gross profit is due to decrease in net revenue partially offset by reduction in operating costs;
- Net revenue during 2019 decreased by 10.5% compared to the year ended December 31, 2018. The decrease in revenue during 2019 is due to decrease in production offset by a slightly higher average realized price due to improvement in international crude oil prices;
- Production during the year ended December 31, 2019 decreased by 9.8% compared to the year ended December 31, 2018. The decrease in production is due to natural decline in production from Zarghun South and Reti Maru gas fields;

- The processing and interpretation of approximately 545 Sq. Km 3D seismic data acquired in Guddu Block is in progress;
- The acquisition, processing and interpretation of approximately 102 L. Km of 2D seismic data in Zarghun South is completed during the year;
- In July 2019, SEPL entered into a bilateral term finance facility of PKR 150 million (equivalent \$0.97 million) with JS Bank Limited, a related party.
- The drilling of development well Zarghun South-4, in Zarghun South lease commenced in January 2020;
- In January 2020, SEPL entered into a syndicated term finance facility of PKR 2,000 million (equivalent \$12.87 million) with Askari Bank Limited, the lead arranger acting on behalf of the participants;
- The outstanding amount of Al Baraka syndicated credit facilities and JS Bank bilateral term finance facilities, of approx. PKR 880 million (equivalent \$5.66 million), were fully settled from the proceeds of Askari Bank syndicated term finance facility;
- Commercial production from Ayesha, Aminah and Ayesha North gas and condensate discoveries in Badin IV South Block commenced in February 2020;
- After successfully completed as a gas producing well, the commercial production from Zarghun South-4 development well commenced in April 2020; and
- In April 2020, Jura entered into Supplemental Debentures Indenture, pursuant to which the maturity date of Jura's subordinated debentures has been extended from April 30, 2020 to October 31, 2020.

## COVID-19 Pandemic:

Beginning in early March 2020, market events and conditions, including global excess crude oil supply primarily due to an unprecedented reduction in global demand due to the COVID-19 pandemic, have caused significant degradation and volatility in global commodity prices. With the rapid spread of COVID-19 and excess crude oil supply, the price of crude oil and other petroleum products has deteriorated significantly and is expected to remain volatile until there is better visibility on the timing of the return to a more stable economic environment.

The Company is continually monitoring and responding to the ongoing evolving COVID-19 situation. The Company is committed to ensure the health and safety of all personnel and to the safety and continuity of its operations. The Company has established a COVID-19 task force, comprised of senior management and employees to promptly implement measures to protect the health and safety of the Company's work force and the public, as well as to ensure continuity of operations. The Company is monitoring daily developments in the COVID-19 outbreak and actions taken by government authorities in response thereto.

In accordance with the government guidelines and to limit the risk and transmission of COVID-19, the Company has implemented mandatory self-quarantine policies, travel restrictions, enhanced cleaning and sanitation measures, and social distancing measures, including directing the vast majority of its office staff and certain non-essential field staff to work from home. The Company believes that it can maintain safe operations with these pandemic-related procedures and protocols in place. Additionally, in order to prevent and/or minimize any COVID-19 outbreak at field sites, the operators has implemented additional measures as part of its pandemic response, including changes to crew size and shift durations, screening measures prior to allowing field access to employees and staff, and mandating the use of masks and other measures to ensure continued safe and reliable operations.

# **Overview of the Company and Operations**

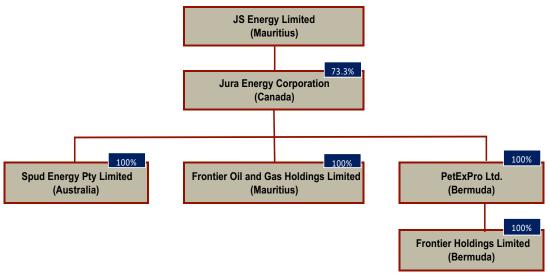
JEC is an international upstream oil and gas exploration and production company. The Company's activities are currently conducted in Pakistan, where it has working interests in the following exploration licenses/leases through its wholly owned subsidiaries Spud Energy Pty Limited ("SEPL") and Frontier Holdings Limited ("FHL"):

Exploration licenses/leases	Working Interest	Operator
<u>Producing</u> Badar lease*	7.89%	Petroleum Exploration (Private) Limited

Zarghun South lease Reti lease Maru lease Maru South lease Ayesha lease Aminah lease Ayesha North lease	40.00% 10.66% 10.66% 27.50% 27.50% 27.50%	Mari Petroleum Company Limited Oil and Gas Development Company Limited Oil and Gas Development Company Limited Oil and Gas Development Company Limited Petroleum Exploration (Private) Limited Petroleum Exploration (Private) Limited Petroleum Exploration (Private) Limited
Development		
Sara lease	60.00%	Spud Energy Pty Limited
Suri lease	60.00%	Spud Energy Pty Limited
Kandra lease*	37.50%	Petroleum Exploration (Private) Limited
<b>Exploration</b>		
Kandra exploration rights	35.00%	Petroleum Exploration (Private) Limited
Guddu exploration license	13.50%	Oil and Gas Development Company Limited
Zamzama North exploration license	24.00%	Heritage Oil and Gas Limited
Sanjawi exploration license	27.00%	Heritage Oil and Gas Limited
Badin IV South exploration license	27.50%	Petroleum Exploration (Private) Limited
Badin IV North exploration license	27.50%	Petroleum Exploration (Private) Limited

\*Pursuant to the terms of Settlement Agreement entered into between SEPL, FHL and Petroleum Exploration (Private) Limited ("PEL"), effective August 12, 2016, SEPL and FHL has agreed to assign SEPL's 7.89% working interest in Badar and FHL's 37.5% working interest in Kandra lease to PEL. The applications for the assignment of 7.89% working interest in Badar and 37.5% working interest in Kandra lease have been submitted to Government of Pakistan, the approval of which is expected in due course.

The group structure of the Company is as indicated below:



# **Background of Oil and Gas Properties**

SEPL has operated working interest in two leases and non-operated working interests in four leases (excluding Badar lease) and three exploration licenses. The working interest ranges from 10.66% to 60%.

FHL has non-operated working interests in two exploration licenses, three leases (excluding Kandra lease) and exploration rights within the Kandra lease. The working interest ranges from 27.5% to 35%.

The following is a summary of the Company's operations in the most recently completed financial year and upto to the date of this MD&A.

### **Operated Concession**

## Sara and Suri Leases

SEPL holds a 60.0% working interest in the Sara and Suri leases.

In March 2018, the Economic Coordination Committee of the Federal Cabinet ("ECC") granted:

- i. exemption from the applicability of Rule 43 of Pakistan Petroleum (Exploration and Production) Rules 1986 ("Rules 1986") for the Sara and Suri leases for a period of six months;
- ii. an extension in the term of the Sara and Suri leases upto February 2020; and
- iii. approval for the sale of gas from the Sara and Suri leases to a third party at a negotiated price.

Pursuant to the competitive bidding process, the JV Partners approved the sale of gas from Sara and Suri leases to Konnect Gas (Pvt) Limited ("KGPL"), an affiliate of SEPL.

The exemption from Rule 43 of Rules 1986 for Sara and Suri leases expired on September 8, 2018. On September 7, 2018, SEPL submitted an application to the Directorate General of Petroleum Concessions ("DGPC") for an exemption under Rule 43 of Rules 1986 for a period of six months from the date of approval. Pursuant to Rule 43 of Rules 1986, a lease may be revoked if commercial production has not commenced within five years from the date of grant of the lease or if the production has terminated for more than 90 days, unless this is due to force majeure.

Sara and Suri Leases expired on February 29, 2020. On February 28, 2020, SEPL on behalf of JV Partner applied for extension in lease term for further period of four years effective March 1, 2020 and exemption from the applicability of Rule 43 of Rules 1986 for a period of six months from the date of approval and regularization of interim period since September 9, 2018. SEPL believes that the approval of exemption under Rule 43 of Rules 1986 and extension in the term of Sara and Suri leases will be granted in due course.

The buyer has completed all necessary field development work to offtake gas from the field. The sale of approximately 1-1.3 million cubic feet per day ("MMcf/d") of gas from the Sara and Suri leases to KGPL will commence after the exemption is granted under Rule 43 of Rules 1986 by DGPC.

#### Non-operated Concessions

#### **Badar Lease**

SEPL holds a 7.89% working interest in the Badar lease. Pursuant to the terms of the Settlement Agreement entered into between SEPL, FHL and PEL, effective August 12, 2016, SEPL has agreed to assign its 7.89% working interest in Badar lease to PEL.

## Zarghun South Lease

SEPL holds a 40.0% working interest in the Zarghun South lease.

Commercial production from Zarghun South lease commenced in August 2014. During 2019, average daily production from Zarghun South lease was approximately 13.34 MMcf/d.

A supplemental Zarghun South Gas Sale and Purchase Agreement to incorporate provisions related to supply of tight gas has been submitted to Sui Southern Gas Company Limited ("SSGCL") for approval and execution, which is expected in due course.

In order to firm up the drilling location of development well Zarghun South-4 ("ZS-4"), the JV Partners acquired ~102 L. Km 2D seismic data during the year. The drilling of the ZS-4 commenced in January 2020. ZS-4 was drilled as a deviated well to a total measured depth of approximately 2022 meters and was successfully completed as a gas producing well in the Dunghan Limestone formation of Paleocene age. A short duration post completion testing was conducted after perforating selective intervals of approximately 245 meters. A summary of the well testing results carried out at various choke sizes is as follows:

Choke	Average gas flow	Wellhead flowing
Size	rates	pressure
	MMcf/d	Psi
32 / 64"	5.04	1,567
40 / 64"	8.64	1,492
48 / 64"	12.25	1,394
56 / 64"	16.03	1,290

After tie-in with the gas processing facilities the production from ZS-4 well commenced in April 2020. The current daily field production is approximately 21.23 MMcf/d.

Zarghun South lease will expire in 2029.

## Kandra Lease

FHL holds a 37.5% working interest in the Kandra lease. Pursuant to the terms of the Settlement Agreement entered into between SEPL, FHL and PEL, effective August 12, 2016, FHL has agreed to assign its 37.5% working interest in Kandra lease to PEL.

## Ayesha, Aminah and Ayesha North Leases ("Badin IV South leases")

FHL holds a 27.5% working interest in the Badin IV South leases.

Commercial production from Badin IV South leases has been allocated to SSGCL. The development plan envisages construction of a 30 MMcf/d Central Processing Facility ("CPF") at the Ayesha well location. Aminah and Ayesha North wells are tied into the CPF through gathering flow lines. Processed gas from the CPF shall be transported through an approximately 29 km gas sale pipeline for tie-in into the SSGCL transmission system.

The first shipment containing 65% of the processing facilities arrived at the field site in January 2019 followed by the second shipment carrying the remaining components of the processing facilities in February 2019. The installation of the facilities was completed in May 2019, however, due to certain factors beyond the control of the management, the commissioning of the processing facilities and laying of sale gas pipeline by SSGCL was delayed. The factors include severe monsoon rains at the field site and right of way ("ROW") acquisition disputes for laying of sale gas pipeline. After settlement of ROW disputes, the commissioning of the processing facilities and laying of sale gas pipeline commenced in last week of December 2019.

After successful commissioning of processing facilities and completion of sale gas pipeline, the commercial production from Badin IV South leases commenced in February 2020.

A Gas Sale and Purchase Agreement ("GSA") has been finalized with SSGCL. Pursuant to the terms of the GSA, SSGCL has agreed to grant a waiver from the applicability of 20% discount ("quality discount"), due to higher CO<sub>2</sub> contents, for a period of six months (the "waiver period") from the date of commencement of commercial production. The grant of waiver from the applicability of quality discount is subject to the condition that Badin IV South JV Partners shall install an amine sweeting unit ("ASU") within the waiver period, failing which, the quality discount shall apply retrospectively from the date of commencement of commercial production.

The Badin IV South JV Partners have approved the installation of a readily available ASU, on rental basis. FHL believes that the ASU will be installed during the waiver period.

The current daily field production from Ayesha and Aminah wells is approximately 17.3 MMcf/d with a condensate yield of 4.9 Bbl/MMcf. In order to keep the CO<sub>2</sub> contents of sale gas within the agreed threshold, Ayesha North well is currently shut-in.

The Ayesha, Aminah and Ayesha North leases will expire in 2020, 2024 and 2025 respectively.

## Reti, Maru and Maru South Leases and Maru East and Khamiso Gas Fields ("Reti-Maru leases")

SEPL holds a 10.66% working interest in the Reti-Maru leases.

Commercial production from the Reti-Maru leases commenced in December 2013. During 2019, average production from the leases was approximately 10.83 MMcf/d.

The Reti, Maru and Maru South Leases will expire in 2023, 2029 and 2026 respectively.

## Guddu Exploration License

SEPL holds a 13.5% working interest in the Guddu exploration license (subject to reduction to 10.66% upon declaration of commerciality).

The drilling of exploration well, Umair-1, commenced in January 2018. Umair-1 was drilled to the total depth of 790 meters, to target Pirkoh and Habib Rahi limestone formations.

During a short duration pre-stimulation test on a 36/64-inch choke, the well flowed commingled gas from Pirkoh and Habib Rahi limestone formations at an average rate of ~2.47 MMcf/d, having a heating value of approximately 755 Btu/Scf, and a wellhead flowing pressure of approximately 330 psi. The well has been completed as a gas producer in the Pirkoh and Habib Rahi limestone formations.

On June 20, 2019, DGPC granted approved declaration of commerciality for Umair well. Production from Umair-1 will commence after allocation of gas to Engro Fertilizers Limited (the existing buyer of gas from Reti Maru leases), an application for which has been submitted to DGPC by the operator.

In order to fully explore the hydrocarbon potential of the license, the Guddu JV Partners acquired 545 Sq. Km of 3D seismic data. The processing and interpretation of 3D seismic data is in progress.

The Guddu exploration license expired on May 24, 2020. On March 16, 2020, the operator on behalf of the JV Partners submitted an application to DGPC for grant of a two years extension in the term of Guddu exploration license. SEPL believes that the extension will be granted in due course.

## Zamzama North and Sanjawi Exploration Licenses

Pricing for gas under the Zamzama North and Sanjawi exploration licenses has been deemed converted to pricing under the Petroleum Policy, 2012. Accordingly, any gas sales from future discoveries in these licenses will be entitled to a gas price under the Petroleum Policy, 2012.

The Zamzama North exploration license reached the end of its initial term on December 14, 2011. In February 2016, the DGPC issued a notice to the operator for the fulfillment of outstanding work obligations stipulated in the Zamzama North Petroleum Concession Agreement within a period of 60 days. The JV Partners are pursuing the matter with the DGPC.

The operator of the Sanjawi exploration license has declared force majeure in October 2011 due to security concerns. In February 2016, the DGPC, on behalf of the GoP, served a notice for termination of the Sanjawi exploration license. The JV Partners are pursuing the matter with the DGPC.

Of the Company's 27.0% and 24.0% working interests in Sanjawi and Zamzama North exploration licenses, 16.0% and 12.0%, respectively, are held directly by SEPL and the remaining 11.0% and 12.0%, respectively, are held by Energy Exploration Limited ("EEL") for the benefit of SEPL under the terms of a trust agreement. Pursuant to a share purchase agreement dated December 28, 2011, EEL will become a wholly-owned subsidiary of SEPL upon fulfillment of certain conditions precedent to closing. On closing, EEL will cease to hold these working interests in trust for SEPL.

# Badin IV South Exploration License

FHL holds a 27.5% working interest in the Badin IV South exploration license.

The Phase II of the Badin IV South exploration license expired on July 5, 2018. On July 2, 2018, the operator on behalf of the JV Partners have submitted an application to DGPC for the grant of two years extension in license term. On February 10, 2020, the DGPC granted approval of extension in the license term subject to the submission of bank guarantees by the JV partners. On February 13, 2020, Jura submitted its application to DGPC for hypothecation of reserves in lieu of bank guarantee, which is currently pending. The management believes that the possibility of rejection of Jura's application by DGPC is remote, since a similar approval has been granted by DGPC in respect of Guddu exploration license.

# Badin IV North Exploration License

FHL holds a 27.5% working interest in the Badin IV North exploration license.

The operator has submitted declaration of commerciality of Zainab-1 and TORs for 3<sup>rd</sup> Party certification, to qualify for pricing incentive provided under Marginal Gas Pricing Criteria Guidelines 2013, to DGPC for approval. The approval is expected in due course.

On April 6, 2018, the operator on behalf of the JV Partners has submitted the field development plan alongwith the application for the grant of development and production lease for Zainab-1 gas and condensate discovery for a period of 10 years. The approval is expected in due course.

The Phase II of the Badin IV North exploration license expired on December 6, 2019. On December 4, 2019, the operator on behalf of the JV Partners submitted an application to DGPC for grant of eight months extension in the term of Phase II of Badin IV North exploration license. FHL believes that the extension will be granted in due course.

## **Performance Overview and Financial Analysis**

## **Operational and Financial Results**

		December 31,	
Description	2019	2018	2017
		\$	
Net revenue	10,654,406	11,902,697	9,255,214
Gross profit	5,999,602	6,887,011	3,809,328
Net profit / (loss) for the year	(216,395)	9,473	(1,324,936)
Earnings / (loss) per share			
- Basic	(0.00)	0.00	(0.02)
- Diluted	(0.00)	0.00	(0.02)
Capital expenditure	3,915,706	4,680,201	1,412,950
Assets	55,612,584	53,888,746	57,366,408
Long term liabilities	20,501,622	25,288,012	24,015,241
Common shares			
- Basic	69,076,328	69,076,328	69,076,328
- Diluted	70,298,081	70,298,081	70,298,081
Cash dividend per share	-	-	-

JEC's net revenue during 2019 mainly represents gas sales from Reti-Maru and Zarghun South leases. The decrease in net revenue during 2019 is due to natural decline in production offset by an increase in average realized gas price due to improvement in international crude oil prices. Jura share of average daily production during 2019 was 6.49 MMcf/d compared to 7.19 MMcf/d in 2018.

JEC reported a net loss of \$216,395 during 2019 compared to net profit of \$9,473 in 2018. The net loss for the current year is mainly due to decrease in revenue and un-realized exchange gain on retranslation of foreign currency denominated borrowings and payables compared to 2018, a slight increase in finance costs and recognition of deferred tax liability due to reduction in value of PKR denominated tax losses and allowances.

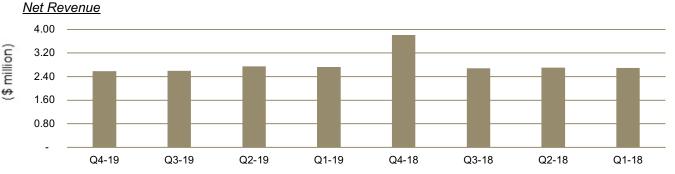
The capital expenditure incurred during 2019 mainly represents expenditure associated with the development of three gas and condensate discoveries in Badin IV South block, 2D seismic data acquisition and drilling of development well in Zarghun South lease.

Long term liabilities of \$20,501,622 consisted of shareholder loan payable to JSEL, non-current portion of Al Baraka syndicated credit facilities, JS Bank term finance facilities, asset retirement obligations related to exploration and development properties and deferred tax liability.

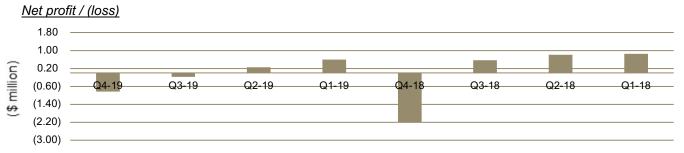
## **Summary of Quarterly Results**

	2019			2018				
	Q-4	Q-3	Q-2	Q-1	Q-4	Q-3	Q-2	Q-1
Description				\$				
Net revenue	2,582,578	2,600,217	2,749,531	2,722,080	3,813,145	2,685,237	2,707,574	2,696,741
Net profit/(loss)	(873,041)	(177,939)	245,693	588,892	(2,202,192)	562,274	802,916	846,475
Weighted no. of outstanding								
share	69,076,328	69,076,328	69,076,328	69,076,328	69,076,328	69,076,328	69,076,328	69,076,328
Earnings/(loss) per share								
(basic and diluted)	(0.01)	(0.00)	0.00	0.01	(0.03)	0.01	0.01	0.01
Capital expenditure	1,405,858	191,680	2,123,256	194,912	1,171,752	1,173,891	1,741,788	592,770
Assets	55,612,584	55,984,146	55,113,918	52,357,333	53,888,746	56,416,111	57,426,195	55,170,275
Long-term liabilities	20,501,622	21,282,190	21,133,513	24,375,305	25,288,012	24,187,846	25,057,475	22,907,689

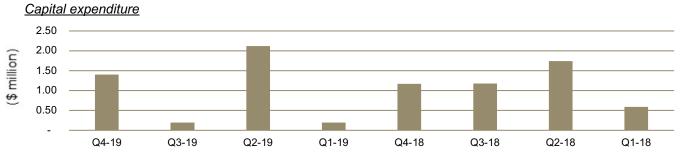
# **Trend Analysis of Quarterly Results**



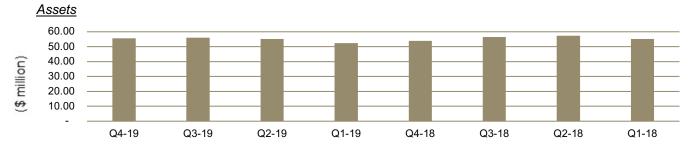
Quarterly revenue represents stable production and consistent average realized price upto Q3 2018. The significant increase in revenue during Q4 2018 is due to recognition of sale price adjustment for the period July 2018 to December 2018. The is consistent decline in quarterly revenue during 2019 due to natural decline in production from Zarghun South and Reti Maru gas fields.



The company reported quarterly net profit in Q1, Q2 and Q3 2018, which is mainly due to stable revenue, unrealized exchange gain on the retranslation of foreign currency denominated balances and a reduction in general and administrative expenses following management team restructuring in Q3 2017. The significant loss in Q4 2018 is due to impairment of oil and gas properties of \$3.82 million and recognition of a deferred tax liability due to reduction in value of PKR denominated tax losses and allowances. The net loss in Q3 and Q4 2019 is due to exchange loss on retranslation of PKR denominated balances on account of strengthening of PKR against US\$.

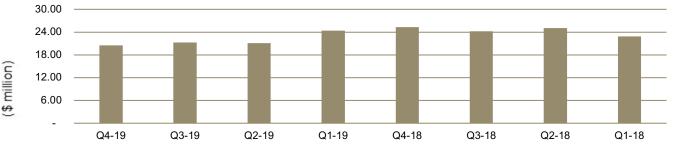


The Company continued to incur significant capital expenditure for the development of its oil and gas properties and exploration and evaluation assets. Capital expenditure in 2018 and 2019 mainly relates to drilling of exploration wells in Guddu, 3D and 2D seismic acquisition in Guddu and Zarghun South respectively, development of gas and condensate discoveries in Badin IV South block and drilling of Zarghun South-4 development well in Zarghun South lease.



There has been no significant change in total assets except for a slight reduction in Q4 2018 and Q1 2019 due impairment of oil and gas properties.

Long term liabilities



There has been no significant change in long term liabilities upto Q1 2019. The significant reduction in Q2 2019 is due reclassification of subordinated debentures as current liability.

## Fourth Quarter Results and Analysis

	Three months ended December 31,			
Description	2019	2018	Difference	
	\$			
Net revenue	2,582,578	3,813,145	(1,230,567)	
Net loss	(873,041)	(2,202,192)	1,329,151	
Weighted no. of outstanding share	69,076,328	69,076,328	-	
Earnings / (loss) per share (basic and diluted)	(0.01)	(0.03)	0.02	
Capital expenditure	1,405,858	1,171,752	234,106	
Assets (at December 31)	55,612,584	53,888,746	1,723,838	
Long term liabilities (at December 31)	20,501,622	25,288,012	(4,819,076)	

Net revenue:

There is significant decrease in revenue in Q4 2019 compared to Q4 2018. The decrease in revenue is mainly due to decrease in production owing to natural decline in production from Zarghun South and Reti Maru gas fields. Further, in Q4 2018, the Company recognized price adjustment for the period July 2018 to December 2018 resulting in significantly higher quarterly revenue.

## Net loss:

The decrease in net loss in Q4 2019 is mainly due to impairment of oil and gas properties recorded in Q4 2018.

## Capital expenditure:

There is a slight increase in capital expenditure incurred in Q4 2019 compared to Q4 2018. In Q4 2019 the Company incurred expenditure on drilling of development well Zarghun South-4 in Zarghun South lease. The capital expenditure in Q4 2018 represents 3D seismic acquisition in Guddu and development of gas and condensate discoveries in Badin IV South block.

## Assets:

There increase in assets during Q4 2019 represents capital expenditure incurred on drilling of development well Zarghun South-4 in Zarghun South lease.

### Long term liabilities:

The reduction in long term liabilities during Q4 2019 is due to reclassification of subordinated debentures as current liability.

## **Financial and Overall Performance Review and Analysis**

## **Review of Financial Results**

1. Net profit / (loss)

	For th	oer 31,	
Description	2019	2018	Difference
	\$		
Net profit / (loss)	(216,395)	9,473	(225,868)

The Company posted a net loss of \$216,395 for the year ended December 31, 2019 compared to a net profit of \$9,473 in the comparative period.

The net loss for the current year is mainly due to decrease in revenue and reduction in un-realized exchange gain on retranslation of foreign currency denominated borrowings and payables compared to 2018, a slight increase in finance costs and recognition of additional deferred tax liability due to reduction in value of PKR denominated tax losses and allowances.

Segment breakdown of profit / (loss) for the year ended December 31, 2019 is as follows:

	\$
Canada	(943,292)
Pakistan	726,897

The segment-wise profit / (loss) for the year is mainly attributable to the following:

- Canada segment is non-revenue generative. The loss in Canada mainly represents general and administrative expenses and finance cost on the Company's subordinated debentures.
- Net profit of the Pakistan segment represents revenue from sale of gas, un-realized exchange gain on foreign currency denominated liabilities offset by production costs, general and administrative expenses, finance costs on PKR borrowings and shareholder loans, and deferred tax liability due to reduction in value of PKR denominated tax losses and allowances.

## 2. Net revenue

	For the year ended December 31,			
Description	2019	2018	Difference	
Sales	11,886,514	12,342,024	(455,510)	
Royalty	(1,232,108)	(439,327)	(792,781)	
Net revenue	10,654,406	11,902,697	(1,248,291)	

Net revenue represents the sale of gaseous hydrocarbons net of royalty.

The decrease of \$455,510 in gross revenue compared to the comparative period is due natural decline in production from Zarghun South and Reti Maru gas fields offset by increased realized gas price per Mcf due to improvement in international crude oil prices.

During the year ended December 31, 2019 daily gas sales volumes from the Reti-Maru and Zarghun South gas fields averaged approximately 10.83 MMcf and 13.34 MMcf respectively compared to 11.50 MMcf and 14.91 MMcf respectively in the year 2018.

A comparison of gross production volume and realized price per Boe for the years presented is as follows:

Description	For the year ended December 31,			
Description	2019	2018	Difference	
Production in Boe	408,379	452,561	(44,182)	
Price (\$ / Boe) <sup>1</sup>	29.11	27.27	1.84	

<sup>1</sup>Refer to non-IFRS financial measures.

The royalty is calculated at 12.5% of revenue minus gathering, processing and transportation charges. A comparison of royalty costs per Boe for the years presented is as follows:

Description	For the year ended December 31,			
Description	2019	2018	Difference	
Production in Boe	408,379	452,561	(44,182)	
Royalty (\$ / Boe) <sup>1</sup>	3.02	0.97	2.05	

The effective royalty rate for the current period is 10.37% of sales compared to 10.21% in 2018.

The royalty per Boe in 2018 is significantly lower due to a recognition of an adjustment in royalty calculation of Zarghun South.

# 3. Cost of production

	For the year ended December 31,			
Description	2019	2018	Difference	
	\$			
Production costs	2,289,522	2,346,905	(57,383)	
Depletion of oil and gas properties	2,365,282	2,668,781	(303,499)	
	4,654,804	5,015,686	(360,882)	

The decrease in depletion of oil and gas properties is due to decrease in production during 2019.

The comparison of production cost per Boe for the years presented is as follows:

Description	For the year ended December 31,				
Description	2019 2018 Differen				
Production in Boe	408,379	452,561	(44,182)		
Production costs (\$ / Boe) <sup>1</sup>	5.61	5.19	0.42		

The comparison of depletion of oil and gas properties per Boe for the years presented is as follows:

Description	For the year ended December 31,			
Description	2019 2018 Difference			
Production in Boe	408,379	452,561	(44,182)	
Depletion of oil and gas properties				
(\$ / Boe) <sup>1</sup>	5.79	5.90	(0.11)	

## 4. General and administrative expenses

	For the year ended December 31,			
Description	2019 2018 Differen			
	\$			
General and administrative expenses	2,079,174	2,177,514	(98,340)	

The slight reduction in general and administrative expenses reduction in PKR denominated expenses on account of devaluation PKR against US\$ during the year.

Segment-wise breakup of general and administrative expenses for the year ended December 31, 2019 is as follows:

	\$
Canada	493,840
Pakistan	1,585,334

## 5. Exchange gain - net

	For the year ended December 31,				
Description	2019	Difference			
	\$				
Exchange gain - net	1,064,041	3,467,684	(2,403,643)		

The exchange gain arises due to retranslation of foreign currency denominated monetary liabilities. These liabilities mainly include PKR borrowings obtained from banks in Pakistan. There is a significant reduction in carrying value of PKR borrowing at December 31, 2019 compared to December 31, 2018 due to repayment made during the year, which resulted in significantly lower exchange gain in the current period. Further, in 2018 the devaluation of PKR against US\$ was approx. 26% compared to approx. 12% in 2019.

# 6. Finance costs

	For the year ended December 31,				
Description	2019	2018	Difference		
		\$			
Interest on amounts due to related parties	1,651,227	1,434,671	216,556		
Interest on borrowings	1,247,942	1,553,204	(305,262)		
Accretion on asset retirement obligation	74,890	78,106	(3,216)		
Late payment surcharge on payment of					
cash calls to operators	792,906	549,111	243,795		
	3,766,965	3,615,092	151,873		

The increase in interest on amounts due to related parties is due to an increase in carrying value of shareholder loans and additional finance costs incurred on second JS Bank term finance facility closed in July 2019.

The reduction is interest on borrowings is due to settlement of principal repayments of Al Baraka financing facilities during the year offset by a slight increase in interest rates.

# 7. Income tax

	For the year ended December 31,			
Description	2019 2018 Dif		Difference	
	\$			
Current tax	-	-	-	
Deferred tax charge	1,426,786	731,731	695,055	

The deferred tax charge for the current year is due to significant reduction in PKR denominated tax losses and allowances, available for deduction against future taxable income, owing to devaluation of the PKR against the US\$. The exchange rates used to translate PKR denominated tax losses and allowances at December 31, 2019 and December 31, 2018 was US\$ 1 = PKR 155.35 and US\$ 1 = PKR 139.1 respectively.

# 8. Operating netback

	For the year ended December 31,			
2019	2018	Difference		
\$				
10,654,406	11,902,697	(1,248,291)		
(2,289,522)	(2,346,905)	57,383		
8,364,884	9,555,792	(1,190,908)		
408,379	452,561	(44,182)		
20.48	21.11	(0.63)		
	10,654,406 (2,289,522) 8,364,884 408,379	\$\$           10,654,406         11,902,697           (2,289,522)         (2,346,905)           8,364,884         9,555,792           408,379         452,561		

<sup>1</sup>Refer to non-IFRS financial measures.

### Impairment of oil and gas properties

At the reporting date, the market capitalization of the Company fell below the carrying value of net assets of the Company, as a result of which the management carried out an impairment test for its CGUs in accordance with the Company's accounting policy. The tests were performed using a fair value less cost of disposal methodology using a discounted cash flow model. The fair value of each CGU was categorized as Level 3 fair value based on the unobservable inputs used. The present value of future cash flows was computed by applying forecasted prices of gas reserves to estimated future production of proved and probable gas reserves, less estimated future expenditures to be incurred in developing and producing the proved and probable reserves. The present value of estimated future net cash flows is computed using an after-tax discount rate of 15%. The discount rate used reflects the specific risks relating to the underlying CGUs. As a result of the impairment test, no impairment is required to be recognized in respect of said CGUs.

The crude oil forecast prices used to determine the recoverable amount are provided by the Company's independent reserves valuer and are \$67/bbl in 2020, \$67.83/bbl in 2021, \$69.19/bbl in 2022, \$70.57/bbl in 2023 and an annual escalation of approximately 2% after 2023.

Estimates of the recoverable amounts are sensitive to discount rate and crude oil prices.

The impact of 1% (increase) / decrease in the discount rate and 5% increase / (decrease) in the crude oil price on the recoverable amount of each CGU is as follow:

	Disco	unt rate	Crude	oil price
	1% increase 1% decrease		5% increase	5% decrease
	\$	\$	\$	\$
CGU-I	(1,869,309)	2,013,209	788,372	(941,672)
CGU-II	(157,840)	167,831	85,398	(98,038)
CGU-III	(351,026)	365,280	456,176	(521,109)

#### **Provisions, contingencies and commitments**

# **Contingencies and Commitments**

### Taxation

The Company is involved in claims and actions arising in the course of the Company's operations and is subject to various legal actions and exposures, including tax positions taken by the Company. Although the outcome of these claims cannot be predicted with certainty, the Company does not expect these matters to have a material adverse effect on the Company's financial position, cash flows or results of operations. If an unfavorable outcome were to occur, there exists the possibility of a material adverse impact on the Company's consolidated net earnings or loss in the period in which the outcome is determined. Accruals for litigation, claims and assessments are recognized if the Company determines that the loss is probable, and the amount can be reasonably estimated. The Company believes it has made adequate provision for such legal claims. While fully supportable in the Company's view, some of these positions, including uncertain tax positions, if challenged may not be fully sustained on review.

## **Financial Commitments**

The Company's financial commitments mainly consist of minimum work commitments related to its exploration licenses, approved authorities for expenditure and commitments under non-cancellable operating leases for employee vehicles. The following table summarizes the financial commitments of the Company as at December 31, 2019 and 2018. These financial commitments are expected to be funded through internal cash generation and debt and/or equity financing.

Description	December 31, 2019	December 31, 2018
	;	\$
Minimum capital commitments related to exploration licenses	5,489,836	6,124,122
Commitments under approved AFEs	3,160,467	172,723
Commitment under share purchase agreement for the acquisition of EEL	1,000	1,000
Commitment under operating leases		
- Not later than one year	-	9,680
Total	8,651,303	6,307,525

2020 2022 2021 Total Description 94,500 1,755,000 Sanjawi 668,250 2,517,750 Zamzama North 1,224,000 1,224,000 Guddu 426,300 426,300 978,036 978,036 Badin IV North **Badin IV South** 343,750 343,750 94,500 1,755,000 Total 3.640.336 5.489.836

Breakdown of minimum capital commitments related to exploration licenses per year:

## Going Concern and Liquidity

At December 31, 2019, the Company had current assets of \$7.49 million comprising accounts and other receivables of \$5.96 million, restricted cash of \$0.95 million and cash and cash equivalents of \$0.58 million. Total current liabilities were \$21.09 million comprising accounts payable and accrued liabilities of \$13.92 million and current portion of borrowings and amounts due to related parties of \$7.17 million. During the year, the Company reported a net loss of \$0.22 million (2018: net profit of \$0.01 million). As at December 31, 2019, the Company has an accumulated deficit of \$51.71 million (2018: \$51.49 million). For the year ended December 31, 2019 the Company reported cash flows from operations of \$8.65 million (2018: \$4.24 million). In addition to its ongoing working capital requirements, the Company also had financial commitments as at December 31, 2019 that amounted to \$8.65 million. Additional cash resources will be required to exploit the Company's petroleum and natural gas properties.

In addition to the above-mentioned factors, there are a number of additional material uncertainties that raise significant doubt as to the Company's ability to continue as a going concern, and, accordingly, the appropriateness of the use of accounting principles applicable to a going concern. The uncertainties include the need for additional cash resources to fund its existing operations and for the development of its properties, economic dependence on JV Partners, the current economic and political conditions in Pakistan and the full extent of the impact of COVID-19 on the Company's operations and future financial performance.

To date, all exploration, development and other operational activities of the Company have been funded by internal cash generation from its producing concessions, equity and debt issuances, funding by a shareholder, and by farm-out through which a third party reimbursed the Company for a portion of its historical costs and will pay a portion of the Company's future capital expenditures to earn a portion of the Company's working interest in its properties. The Company's access to sufficient capital will impact its ability to complete its planned exploration and development activities. However, there can be no assurance that the steps management is taking will be successful.

Subsequent to the year end, on January 31, 2020, SEPL entered into a syndicated term finance facility of PKR 2,000 million (approx. \$12.87 million) with Askari Bank Limited ("AKBL"), the lead arranger acting on behalf of the participants. The proceeds of the facility were utilised to (i) fully settle the outstanding balance of Al Baraka syndicated term finance facilities and JS Bank bilateral term finance facilities and (ii) fund the capital expenditure of SEPL (see "Subsequent Events below"). Further, on April 30, 2020, the Company entered into a second supplemental debentures indenture, pursuant to which, the maturity date of Company's \$3.5 million debentures has been extended from April 30, 2020 to October 31, 2020 (see "Subsequent Events below"). Furthermore, the principal shareholder has confirmed its commitment to provide continued financial support to the Company as and when required for a foreseeable future which is at least twelve (12) months from the balance sheet date and twelve (12) months from the date of approval of these consolidated financial statements.

The consolidated financial statements of the Company do not reflect the adjustments to the carrying values of assets and liabilities and the reported revenues and expenses and balance sheet classifications that would be necessary if the Company was unable to realize its assets and settle its liabilities as a going concern in the normal course of operations. Such adjustments could be material.

## Subsequent Events

a) Closing of Askari Bank Syndicated Term Finance Facility

Subsequent to the year-end, on January 31, 2020, SEPL entered into a secured long-term syndicated term finance facility of PKR 2,000 million (approximately \$12.87 million) with Askari Bank Limited ("AKBL"), the lead arranger acting on behalf of the participants.

The syndicate is comprised of AKBL (the lead arranger), JSBL and ABPL with participation of PKR 1,000 million, PKR 550 million and PKR 450 million respectively. AKBL and JSBL are participants in the Conventional Component, while ABPL is the sole participant in the Islamic Component. The AKBL Facility carries interest at the rate of 3-month KIBOR plus 2.50%. The interest is payable quarterly in arrears whereas the principal is repayable in sixteen equal quarterly instalments commencing after a grace period of one year from the date of first disbursement.

The AKBL Facility is secured by (i) a corporate guarantee from Jura; (ii) a corporate guarantee from FHL; (iii) an initial ranking charge on the moveable fixed assets of SEPL with a 25% margin, to be upgraded to a first charge within 90 days of the first disbursement of funds; (iv) a ranking assignment of present and future receivables of SEPL and FHL with a 25% margin, to be upgraded to a first charge within 90 days of the first disbursement of be upgraded to a first charge within 90 days of the first disbursement of be upgraded to a first charge within 90 days of the first disbursement of funds; (v) a lien on SEPL's debt service reserve account, debt payment account and collection accounts maintained with AKBL; and (vi) a lien on FHL's collection accounts to be maintained with AKBL.

The proceeds of the Facility were utilized to fully settle the outstanding amount of Al Baraka and JS Bank financing facilities and to fund the capital expenditure commitments of SEPL.

b) Decline in crude oil prices

Subsequent to year-end significant declines in the spot price for oil and gas and significant declines in the stock market have occurred for various reasons linked to the COVID-19 pandemic and other conditions impacting worldwide oil prices.

Jura's impairment tests for its oil and gas properties are generally based on fair value less costs of disposal. Accordingly, as required by IFRS we have not reflected these subsequent conditions in the measurement of our oil and gas assets at December 31, 2019. For example, pricing assumptions used in our impairment indicators/testing were based on forward price expectations at the end of 2019.

Impairment indicators for our oil and gas properties could exist at subsequent reporting dates, if current conditions persist. We will continue to work on revisions to our company's forecasts and development plans in light of the current conditions and will use these updated assumptions/forecasts in our impairment indicator analysis and for impairment tests, if such tests are required.

c) Extension in maturity date of subordinated debentures

Subsequent to year-end, on April 30, 2020, the Company entered into a second supplemental debentures indenture, pursuant to which the maturity date of Company's \$3.5 million subordinated debentures has been extended from April 30, 2020 to October 31, 2020.

# Stock-Based Compensation

During the year ended December 31, 2019 stock-based compensation of \$24,040 (2018: \$20,092) was charged to the consolidated statement of comprehensive income / (loss).

# Stock Options

The Company has a share option plan pursuant to which options may be granted to directors, officers, and employees of the Company. The options generally vest over a period of upto three years and expire no more than five years from the date of grant.

	Year ended December 31, 2019			Year ended December 31, 2018		
	Number of options	Weighted average exercise price		Number of options	Weighted exercise	-
		\$	C\$		\$	C\$
Options outstanding, beginning of year	50,000	0.73	1.00	775,000	0.80	1.00
Granted	-	-	-	-	-	-
Exercised	-	-	-	-	-	-
Forfeited	-	-	-	-	-	-
Expired	-	-	-	(725,000)	0.80	1.00
Options outstanding, end of year	50,000	0.77	1.00	50,000	0.73	1.00
Options exercisable, end of year	50,000	0.77	1.00	50,000	0.73	1.00

Jura Energy Corporation Management's Discussion and Analysis

Р	rice	Number outstanding	Weighted average remaining contractual life (years)	Exercisable
\$	C\$			
0.77	1.00	50,000	0.34	50,000
0.77	1.00	50,000	0.34	50,000

### **Restricted Share Units**

The Company has a restricted share unit plan pursuant to which restricted share units ("RSU") may be granted to directors and officers of the Company. The RSU generally vest over a period of upto three years and expire no more than five years from the date of grant. During the year, the Company granted 281,529 (2018: 186,466) restricted share units to its directors.

## **Results of Operations**

The following table summarizes the working capital of the Company as at December 31, 2019 as compared to December 31, 2018:

Description	As at December 31, 2019	As at December 31, 2018
	(	Ş
Current assets	7,493,732	7,620,409
Current liabilities	(21,088,634)	(14,386,051)
Working capital deficiency	(13,594,902)	(6,765,642)

The significant increase in working capital deficiency is due classification of subordinated debentures as current liability and capital costs accrued in relation to ZS-4 development well, that commenced drilling in January 2020. A significant portion of the current liabilities as at December 31, 2019 has been settled from the proceeds of Askari Bank syndicated term finance facility ("See Subsequent Events above") and operating cashflows.

## **Contractual Obligations**

The following table sets forth the contractual obligations of the Company as at December 31, 2019:

		Payments due by period			
Description	Total	Less than 1 year	1-3 years	4-5 years	After 5 years
	\$				
Minimum capital commitments related to exploration licenses <sup>(1)</sup>	5,489,836	3,640,336	1,849,500	_	_
Commitments under outstanding	0,400,000	0,040,000	1,040,000		
AFEs	3,160,467	3,160,467	-	-	-
Purchase obligations <sup>(2)</sup>	1,000	1,000	-	-	-
Other obligations <sup>(3)</sup>	41,590,256	21,088,634	14,823,191	-	5,678,431
Total contractual obligations	50,241,559	27,890,437	16,672,691	-	5,678,431

#### Notes:

(1) "Obligations related to exploration licenses" means the obligations which are legally binding on the Company pursuant to the terms of the relevant Petroleum Concession Agreement.

(2) "Purchase obligation" means a binding share purchase agreement entered into by the Company with respect to the acquisition of EEL that specifies all significant terms related thereto, and the timing of the transaction.

(3) "Other obligations" means other financial liabilities reflected in the Company's statement of financial position.

# **Off-Balance Sheet Arrangements**

JEC did not have any off-balance sheet arrangements as at December 31, 2019.

## **Transactions with Related Parties**

The Company's related parties with significant transactions during the year include its majority shareholder, JS Energy Limited ("JSEL"), JS Bank Limited, an associated entity and key management personnel. Details of transactions with related parties are as follows:

## Transaction with Majority Shareholder – JS Energy Limited

JS Energy Limited, which is a majority shareholder of JEC, provided financial support to SEPL in the form of an interest-bearing bridge loan and a short-term loan. The loans carry interest at the rate of 11% per annum compounded quarterly. The changes in loan balances during the applicable periods and balances outstanding as at December 31, 2019 and December 31, 2018 are as follows:

Description	December 31, 2019	December 31, 2018
	\$	
Bridge Loan		
Balance payable at beginning of the year	10,704,979	9,602,851
Interest accrued on loan from shareholder	1,228,452	1,102,128
Balance payable at end of the year	11,933,431	10,704,979
Short Term Loan		
Balance payable at beginning of the year	2,151,276	-
Loan received during the year	-	2,000,000
Interest accrued on loan from shareholder	170,939	151,276
Principal repaid during the year	(1,178,944)	-
Interest paid during the year	(320,532)	-
Balance payable at end of the year	822,739	2,151,276

## Transaction with Associated Entity – JS Bank Limited

JS Bank is a participant in Al Baraka syndicate credit facility with the participation of PKR 670 million (equivalent \$4.31 million). Further, JS Bank has provided bilateral term finance facilities of PKR 350 million (equivalent \$2.25 million). The changes in loan balance during the applicable periods and balances outstanding as at December 31, 2019 and December 31, 2018 are as follows:

Description	December 31, 2019	December 31, 2018
		Ş
Syndicated Credit Facility		
Balance payable at beginning of the year	3,145,626	
Interest accrued during the year	341,624	452,330
Principal repaid during the year	(1,307,591)	(1,210,897)
Interest paid during the year	(337,091)	(425,930)
Exchange gain on retranslation of loan	(263,709)	(881,467)
Balance payable at end of the year	1,578,859	3,145,626
Term Finance Facilities		
Balance payable at beginning of the year	1,438,925	1,786,416
Loan received during the year	939,113	-
Interest accrued during the year	251,836	181,267
Principal repaid during the year	(448,433)	-
Interest paid during the year	(199,781)	(157,858)
Exchange gain on retranslation of loan	(129,277)	(370,900)
Balance payable at end of the year	1,852,383	1,438,925

# Key Management Personnel

Description	December 31, 2019 			
Management salaries and benefits	300,596	275,422		
Directors' fees and compensation	91,853	88,676		
Total	392,449	364,098		

# **Future Outlook**

The Company's capital expenditure program for 2020 includes:

- development of Zainab gas and condensate discovery in Badin IV North block;
- drilling of development well in Zarghun South lease;
- drilling of one exploration well in the Badin IV South exploration license; and
- drilling of one exploration well in the Guddu exploration license.

This capital expenditure program is expected to be funded through available cash, proceeds of Askari Bank syndicated term finance facilities and internal cash generation.

In the near future, the Company expects the commencement of commercial production from the following:

- The Sara and Suri leases; and
- The Zainab gas and condensate discovery in Badin IV North block.

#### Impact of decline in International oil prices on wellhead gas prices in Pakistan

Since early March 2020 global crude oil prices have experienced multi-decade lows coupled with extreme levels of volatility driven primarily by the unprecedented demand shock due to COVID-19.

In Pakistan, the price for gas purchased by the GoP is based on a formula and linked to the international prices for a basket of imported Arabian and Persian Gulf crude oil ("Basket of Crude"). Prices are based upon a baseline of 1,000 Btu/Scf. If the gas which is sold has a Btu content which is less than or greater than 1,000 Btu/Scf, the price is proportionately decreased or increased, respectively.

The wellhead gas price in Pakistan is determined by applying step up discounting using various slabs under the different applicable petroleum policies to the C&F price of the Basket of Crude. The basket will reflect the actual mix of imported crude oils in the previous six months (January to June and July to December) in Pakistan as notified by the Ministry of Petroleum and Natural Resources, Government of Pakistan. Each discounting table under a policy has a predetermined C&F floor and ceiling price. The discount table is designed to provide maximum benefit to the seller for a lower C&F price. As the C&F price increases the applicable discount also increases until the C&F price reaches the ceiling price. The discounts applicable to the C&F price under various slabs range from 0% to 90%. No benefit is provided to the seller if the C&F price is higher than the ceiling price. The applicable floor and ceiling prices vary for each petroleum policy.

As a result of the formula used for calculating the price for gas purchased by the GoP, decreases in international oil prices do not proportionately reduce the price for gas purchased by the GoP. For example, a 40% reduction in international crude oil pricing from \$50/Bbl to \$30/Bbl will result in a 5 - 25% decrease in the price for gas purchased by the GoP under various applicable petroleum policies. Petroleum Policy, 2012 has the highest ceiling price and, accordingly, gas prices under this policy are the most impacted by a reduction in international oil prices. The applicability of particular petroleum policy to wellhead gas pricing for a discovery depends upon timing of drilling and commencement of production from the discovery area.

## New Accounting Standards and Pronouncements

New standards, amendments and interpretations adopted during the year

IFRS 16 - Leases

The IASB issued IFRS 16, Leases ("IFRS 16"), which replaces IAS 17 Leases, and is effective for annual periods beginning on or after January 1, 2019. IFRS 16, a single recognition and measurement model applicable to lessees, requires recognition of lease assets and lease liabilities on the balance sheet. The standard eliminates the classification of leases as either operating leases or finance leases for lessees, essentially treating all leases as finance leases. Short-term leases and leases for low-value assets are exempt from recognition and will continue to be treated as operating leases. The accounting requirements for lessors is substantially unchanged and a lessor will continue to classify leases as either finance leases or operating leases.

The Company adopted IFRS 16 Leases, effective January 1, 2019, using the modified retrospective approach. Under the modified retrospective method, comparative financial information is not restated and continues to be

reported under the accounting standards in effect for those periods. The modified retrospective method does not require restatement of prior period financial information as it recognizes the cumulative effect as an adjustment to opening retained earnings / (deficit). Based on management assessment, there were no material adjustments to the carrying amounts of any of the Company's financial instruments following the adoption of IFRS 16.

## **Critical Accounting Estimates and Judgements**

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

### Critical accounting estimates and assumptions

The Company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal to the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below:

#### a) Exploration and evaluation expenditure

The Company's accounting policy for exploration and evaluation expenditure results in certain items of expenditure being capitalized for an area of interest where it is considered likely to be recoverable by future exploitation or sale or where the activities have not reached a stage which permits a reasonable assessment of the existence of reserves. This policy requires management to make certain estimates and assumptions as to future events and circumstances, in particular whether an economically viable extraction operation can be established. Any such estimates and assumptions may change as new information becomes available. If, after having capitalized the expenditure under the policy, a judgement is made that recovery of the expenditure is unlikely, the relevant capitalized amount is written off to the statement of comprehensive income / (loss).

## b) Estimated impairment of oil and gas properties

Oil and gas reserves are an important element in impairment testing for oil and gas properties. Estimates of oil and gas reserves are inherently imprecise and are subject to future revision. These reserves are estimated by an independent expert with reference to the available reservoir and well information, including production and pressure trends for producing reservoirs and, in some cases, subject to definitional limits, to similar data from other producing reservoirs.

The recoverable amount of a cash-generating unit ("CGU") and an individual asset is determined based on the higher of the value-in-use calculations and fair value less costs to sell. These calculations require the use of estimates and assumptions, including the discount rate. It is reasonably possible that the commodity price assumptions may change, which may impact the estimated life of the field and economical reserves recoverable and may require a material adjustment to the carrying value of oil and gas properties. The Company monitors internal and external indicators of impairment relating to its assets.

## c) Estimated oil and gas reserves used for depletion of oil and gas properties

Proved and probable reserves, used for recording depletion of oil and gas properties, are estimated by an independent expert with reference to the available reservoir and well information. Proved and probable reserves estimates are subject to revision, either upward or downward, based on new information, such as from development drilling and production activities or from changes in economic factors, including product prices, contract terms or development plans. Changes to the estimates of proved and probable reserves affect the amount of depletion recorded in the financial statements for oil and gas properties related to hydrocarbon production activities.

## d) Asset retirement obligation

Estimates of the amount of provision for asset retirement obligations are recognized based on current legal and constructive requirements, technology and price levels. Provision is recorded based on the estimates received from the operator, where available, or the information provided by the technical department of the Company based on the best estimates. However, the actual outflows can differ from the estimated cash outflows due to changes in laws, regulations, public expectations, technology, prices and conditions, and

can take place many years in the future; the carrying amount of provision is reviewed and adjusted to take account of such changes.

## e) Recognition of deferred tax assets

The recognition of deferred tax assets is based upon whether it is more likely than not that sufficient and suitable taxable profits will be available in the future against which the reversal of temporary differences can be deducted. To determine the future taxable profits, reference is made to the latest available profit forecasts. Where the temporary differences are related to losses, relevant tax law is considered to determine the availability of the losses to offset against the future taxable profits.

Significant items on which the Company has exercised accounting judgement include recognition of deferred tax assets in respect of tax losses in Pakistan.

#### f) Measurement of share-based payments

Share-based payments recorded pursuant to share-based compensation plans are subject to estimated fair values, forfeiture rates, volatility and the future attainment of performance criteria if any.

### g) Leases

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Company's incremental borrowing rate. Generally, the Company uses its incremental borrowing rate as the discount rate, which is estimated at the inception of the lease. At transition, lease liabilities were measured at the present value of the remaining lease payments, discounted at the Company's incremental borrowing rate. The Company's incremental borrowing rate is estimated using prevailing interest rates, market precedents and the Company's credit rating.

#### h) Expected renewals of exploration licenses

The expiry of the term of an exploration license is an important element in impairment testing for exploration and evaluation assets. While assessing the expected renewals of expired exploration licenses, the management consider the related provisions of relevant petroleum concession agreements, history of previous renewals granted by the regulatory authorities and industry precedents.

#### Critical judgements in applying the entity's accounting policies

i) Determination of cash-generating units for impairment testing

For the purpose of impairment testing, oil and gas properties are aggregated into CGUs, based on separately identifiable and largely independent cash flows. The determination of the Company's CGUs, however, is subject to judgement.

## *j)* Asset retirement obligation

Provision is recognized for the future restoration cost of oil and gas wells, production facilities and pipelines at the end of their economic lives. The timing of recognition requires the application of judgement to existing facts and circumstances, which can be subject to change.

*k)* Fair valuation of embedded derivatives and stock options at grant date

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. The Company uses its judgement to select a variety of methods and make assumptions that are mainly based on market conditions existing at the grant date and at each reporting date. The Company has used Black-Scholes option pricing model for fair valuation of stock options at grant date and embedded derivatives at the reporting date.

## *I)* Determination of functional currency

The determination of the functional currency of the Company is critical and requires significant judgement, since the recording of transactions and exchange differences arising therefrom are dependent on the functional currency selected.

#### m) Leases

The Company assesses whether a contract is or contains a lease at inception of the contract. For contracts entered into before January 1, 2019, it was determined whether the arrangement was or contained a lease. This assessment involves the exercise of judgement about whether it depends on a specified asset, whether the Company obtains substantially all the economic benefits from the use of that asset, and whether the Company has the right to direct the use of the asset. Furthermore, the Company assesses and reassesses the likelihood of it exercising renewal options.

### **Financial Risk Management**

### **Financial risk factors**

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk. The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Company's financial performance.

Risk management is carried out by the Board. The Board provides risk management guidance covering specific areas such as foreign exchange risk, interest rate risk, credit risk and investment of excess liquidity. Market risk

(i) Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Currency risk arises mainly from future commercial transactions, or receivables and payables that exist due to transactions in foreign currencies. The Company is exposed to currency risk arising from various currency exposures, primarily with respect to the Pakistan Rupee (PKR) and Canadian Dollar (CAD). Currently, the Company's foreign exchange risk exposure is restricted to the amounts receivable from / payable in foreign currency. The Company's exposure to currency risk is as follows:

Description	December 31, 2019	December 31, 2018	
	\$		
PKR			
Bank balances	134,556	223,544	
Accounts and other receivables	1,013,848	587,622	
Accounts payable and accrued liabilities	(4,444,369)	(3,010,676)	
Amounts due to related parties	(1,852,383)	(1,438,925)	
Borrowings	(3,824,861)	(7,529,067)	
Net exposure	(8,973,209)	(11,167,502)	
CAD			
Bank balances	389	2,955	
Accounts and other receivables	4,803	3,458	
Accounts payable and accrued liabilities	(303,802)	(278,481)	
Net exposure	(298,610)	(272,068)	

The following significant exchange rates were applied during the year:

Description	2019	2018
PKR per USD		
Average rate	148.95	119.06
Reporting date rate	155.35	139.10
CAD per USD		
Average rate	1.33	1.30
Reporting date rate	1.29	1.36

If the functional currency, at the reporting date, had fluctuated by 5% against the PKR and CAD with all other variables held constant, the impact on comprehensive income / (loss) for the year would have been \$463,590 (2018: \$571,979) respectively lower / higher, mainly as a result of exchange gains/losses on translation of foreign exchange denominated financial instruments. Currency risk sensitivity to foreign exchange movements has been calculated on a symmetric basis.

### (ii) Other price risk

Other price risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The Company does not have any financial instrument exposed to other price risk.

#### (iii) Interest rate risk

Interest rate risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. At the date of the statement of financial position, the interest rate profile of the Company's interest bearing financial instruments is:

Description	December 31, 2019	December 31, 2018
		\$
Fixed rate instruments		
- Borrowings	3,542,157	3,480,752
- Amounts due to related parties	12,768,695	12,868,780
Floating rate instruments		
- Borrowings	3,824,861	7,529,067
- Amounts due to related parties	1,852,383	1,438,925

Fair value sensitivity analysis for fixed rate instruments

If the interest rate, at the reporting date, had fluctuated by 1% with all other variables held constant, the impact on comprehensive income / (loss) for the year would have been \$56,772 (2018: \$89,680) respectively lower / higher, mainly as a result of interest on floating rate financial instruments. Interest rate risk sensitivity to foreign exchange movements has been calculated on a symmetric basis. Credit risk

#### (iv) Cre

Credit risk represents the risk that one party to a financial instrument will cause a financial loss for the other party, by failing to discharge an obligation. The maximum exposure to credit risk at the reporting date is as follows:

	December	December
Description	31, 2019	31, 2018
		\$
Cash at bank	581,686	1,388,243
Restricted cash	952,314	1,088,573
Accounts and other receivables	5,959,732	5,143,593
Total	7,493,732	7,620,409

The credit risk on liquid funds is limited because the counterparties are banks with reasonably high credit ratings. In case of trade receivables, the Company believes that it is not exposed to major concentrations of credit risk, due to the high credit worthiness of corresponding parties.

The credit quality of bank balances and restricted cash, that are neither past due nor impaired, can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rate:

Description	Rating	Credit	2019	2018
Description	agency	rating	;	\$
Royal Bank of Canada	Moody's <sup>1</sup>	Aa2	16,997	48,989
Meezan Bank Limited	JCR-VIS <sup>2</sup>	A-1+	555	619
Bank Alfalah Limited	PACRA <sup>3</sup>	A1+	575	585
Askari Bank Limited	PACRA	A1+	1,213	1,239
JS Bank Limited	PACRA	A1+	82,537	70,697
Silk Bank Limited	JCR-VIS	A-2	34,848	29
Al Baraka Bank (Pakistan) Limited	PACRA	A1	1,397,275	2,354,658
Total			1,534,000	2,476,816

<sup>1</sup>Moody's Investors Service

<sup>2</sup>Japan Credit Rating Agency, Ltd (JCR) and Vital Information Services (Pvt.) Limited (VIS)

<sup>3</sup> The Pakistan Credit Rating Agency Limited

Due to the Company's long-standing business relationships with these counterparties, and after giving due consideration to their strong financial standing, management does not expect non-performance by these counter parties on their obligations to the Company. Accordingly, the credit risk is minimal.

The majority of the Company's trade receivables relate to the sale of natural gas to Sui Southern Gas Company Limited ("SSGCL"), a Pakistan state-owned gas transmission company. At December 31, 2019, 94.21% (2018: 92%) of the Company's trade receivables were for gas sales to SSGCL. While determining whether amounts that are past due are collectible, the management assesses the creditworthiness and past payment history of the counterparty, as well as the nature of the past due amount. JEC considers all amounts greater than 90 days to be past due, at which point significant increase in credit risk exists. The lifetime expected credit loss allowances related to the Company's accounts and other receivables was nominal as at and for the years ended December 31, 2019 and 2018. As of December 31, 2019, trade receivables of \$745,264 (2018: \$1,724,682) were past due but not impaired. The aging analysis of these trade receivables is as follows:

Description	December 31, 2019	December 31, 2018
	\$	
Upto 3 months	2,465,113	2,887,858
3 to 6 months	745,264	1,724,682
Above 6 months	-	-
Total	3,210,377	4,612,540

## (v) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Company follows an effective cash management and planning process to ensure availability of funds, and to take appropriate measures for new requirements. The following are the contractual maturities of financial liabilities as at December 31, 2019:

	Less than 6 months	6-12 months	Between 1 and 2 years	Between 2 and 5 years		Total contractual cash flows	Carrying amount
	\$	\$	\$	\$	\$	\$	\$
Accounts payable and							
accrued liabilities	13,923,729	-	-	-	-	13,923,729	13,923,729
Amounts due to related							
parties	359,074	462,335	15,021,553	391,759	-	16,234,721	14,621,078
Borrowings	5,435,792	1,624,872	779,841	-	-	7,840,505	7,367,018
	19,718,595	2,087,207	15,801,394	391,759	-	37,998,955	35,911,825

The following are the contractual maturities of financial liabilities as at December 31, 2018:

	Less than 6 months	6-12 months	Between 1 and 2 years	Between 2 and 5 years	Over 5 years	Total contractual cash flows	Carrying amount
	\$	\$	\$	\$	\$	\$	\$
Accounts payable and							
accrued liabilities	10,471,909	-	-	-	-	10,471,909	10,471,909
Amounts due to related							
parties	323,206	308,672	14,858,088	515,606	-	16,005,572	14,307,705
Borrowings	2,253,353	2,156,452	7,329,704	861,523	-	12,601,032	11,009,819
	13,048,468	2,465,124	22,187,792	1,377,129	-	39,078,513	35,789,433

There is a material uncertainty about the Company's ability to continue as going concern. See "Going Concern and Liquidity" above.

# Fair value of financial assets and liabilities

The fair value of financial assets and liabilities is determined using different levels defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2).
- Inputs for the asset or liability that are not based on observable market data (that is unobservable inputs) (Level 3).

The fair value of cash and cash equivalents, restricted cash, accounts and other receivables, accounts payable, borrowings, accrued liabilities and amounts due to related parties approximate their carrying amount due to the short-term nature of the instruments. The fair value of the Company's borrowings approximates their carrying value as the interest rates charged on these borrowings are comparable to current market rates.

#### Financial instruments by category

	December 31, 2019			
		Amortized Cost		
Financial assets				
Cash and cash equivalents	581,686	1,388,243		
Restricted cash	952,314	1,088,573		
Accounts and other receivables	5,959,732	5,143,593		
	7,493,732	7,620,409		
Financial liabilities				
Accounts payable and accrued liabilities	13,923,729	10,471,909		
Amounts due to related parties	14,621,078	14,307,705		
Borrowings	7,367,018	11,009,819		
	35,911,825	35,789,433		

### Capital risk management

The Board's policy is to maintain an efficient capital base so as to maintain investor, creditor and market confidence, and to sustain the future development of the Company's business. The Board monitors the return on capital employed, which the Company defines as operating income divided by total capital employed.

The Company's objectives when managing capital are:

- i) to safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- ii) to provide an adequate return to shareholders.

The Company manages the capital structure in the context of economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may issue new shares or sell assets to reduce debt obligations.

For working capital and capital expenditure requirements, the Company primarily relies on internal cash generation and financial support of the lenders and the parent company.

## **Risk Factors**

The business of exploring for, developing and producing oil and gas reserves is inherently risky. The Company will face numerous and varied risks which may prevent it from achieving its goals. The Company's actual exploration and operating results may be very different from those expected as at the date of this MD&A. Also, see "Risk Factors" in the Company's Annual Information Form for the year ended December 31, 2019 for a further description of the risks and uncertainties associated with the Company's business and recovery of its oil and gas reserves and resources.

#### Volatility of Crude oil prices

In Pakistan, the price for gas purchased by the GoP is based on a formula linked to the international prices for a basket of Arabian and Persian Gulf crude oil imported into Pakistan. Crude oil prices are affected by, among other things, global economic health and global economic growth, pipeline constraints, regional and international supply and demand imbalances, political developments, compliance or non-compliance with quotas agreed upon by OPEC members, decisions by OPEC not to impose quotas on its members, access to markets for crude oil, and weather.

Through the latter half of 2014 and into the latter half of 2016 and in the first half of 2020, world oil prices have declined significantly. A prolonged period of low and/or volatile prices could affect the value of Company's oil and gas properties and the level of spending on growth projects and could result in the curtailment of production from some properties and/or the impairment of that property's carrying value. Accordingly, low crude oil, could have a material adverse effect on Company's business, financial condition, reserves, and may also lead to further impairment of assets.

## COVID-19 Global Pandemic

The current outbreak of COVID-19, and any future emergence and spread of similar pathogens, could have an adverse impact on global economic conditions. Additionally, the Company's ability to continue its oil and gas exploration and production without disruption, as well as potential adverse impacts on the operations of the Company's suppliers, contractors and service providers, may impact the operation and results of the Company in the immediate term and in the event of prolonged disruptions associated with the outbreak.

The COVID-19 outbreak and corresponding responses from governmental authorities have resulted and may continue to result in, among other things: increased volatility in financial markets and foreign currency exchange rates; disruptions to global supply chains; adverse effects on the health and safety of the Company's workforce, or guidelines or restrictions to protect health and safety of such workforces, rendering employees unable to work or travel; temporary operational restrictions; and an overall slowdown in the global economy. In particular, the COVID-19 pandemic has resulted in, and may continue to result in, a reduction in the demand for, and prices of, crude oil and natural gas. A prolonged period of decreased demand for, and prices of, these commodities could also result in the Company voluntarily curtailing or shutting in production, which could adversely impact the Company's business, financial condition and results of operations. The full extent of the risks surrounding the severity and timing of the COVID-19 pandemic is continually evolving and is not fully known at this time; therefore, there is significant risk and uncertainty which may have a material and adverse effect on Jura's operations. The risks disclosed elsewhere in this MD&A may be exacerbated as a result of the COVID-19 pandemic.

In accordance with the government guidelines and to limit the risk and transmission of COVID-19, the Company has implemented mandatory self-quarantine policies, travel restrictions, enhanced cleaning and sanitation measures, and social distancing measures, including directing the vast majority of its office staff and certain non-essential field staff to work from home. The Company believes that it can maintain safe operations with these pandemic-related procedures and protocols in place. Additionally, in order to prevent and/or minimize any COVID-19 outbreak at field sites, the operators has implemented additional measures as part of its pandemic response, including changes to crew size and shift durations, screening measures prior to allowing field access to employees and staff, and mandating the use of masks and other measures to ensure continued safe and reliable operations.

## **Obtaining financing**

The Company is in the growth phase of its oil and gas operations with limited revenues from three properties and the majority of its properties are in exploration and development stage. There can be no assurance of its ability to develop and operate its projects profitably. The Company has been historically dependent upon the financial support from its shareholders to provide the finance needed to fund its operations, but the Company cannot assure that the shareholders will continue to do so. The Company's ability to continue in business depends upon its continued ability to obtain significant financing from internal as well as external sources and the success of its exploration efforts and any production efforts resulting therefrom. Any reduction in its ability to raise finance in the future would force the Company to reallocate funds from other planned uses and could have a significant negative effect on its business plans and operations, including its ability to continue its current development and exploration activities.

## Commercial Risk

In order to assign recoverable resources of oil and gas, the Company must establish a development plan consisting of one or more projects. In-place quantities for which a feasible project cannot be defined using established technology or technology under development are classified as unrecoverable. In this context, "technology under development" refers to technology that has been developed and verified by testing as feasible for future commercial applications to the subject reservoir. In the early stage of exploration or

development, as is the case for the Company, project definition will not be of the detail expected in the later stages of maturity. In most cases, recovery efficiency will be largely based on analogous projects.

Estimates of recoverable quantities are stated in terms of the sales products derived from a development program, assuming commercial development. It must be recognized that reserves, contingent resources and prospective resources involve different risks associated with achieving commerciality. The likelihood that a project will achieve commerciality is referred to as the "chance of commerciality." The chance of commerciality varies in different categories of recoverable resources as follows:

**Reserves:** To be classified as reserves, estimated recoverable quantities must be associated with a project(s) that has demonstrated commercial viability. Under the fiscal conditions applied in the estimation of reserves, the chance of commerciality is effectively 100%.

**Contingent Resources:** Not all technically feasible development plans will be commercial. The commercial viability of a development project is dependent on the forecast of fiscal conditions over the life of the project. For contingent resources, the risk component relating to the likelihood that an accumulation will be commercially developed is referred to as the "chance of development." For contingent resources, the chance of commerciality is equal to the chance of development.

**Prospective Resources:** Not all exploration projects will result in discoveries. The chance that an exploration project will result in the discovery of petroleum is referred to as the "chance of discovery." Thus, for an undiscovered accumulation, the chance of commerciality is the product of two risk components -- the chance of discovery and the chance of development.

## Exploration Risk

Oil and gas exploration involves a high degree of risk. These risks are more acute in the early stages of exploration. The Company's exploration expenditures may not result in new discoveries of oil or gas in commercially viable quantities. It is difficult to project the costs of implementing an exploratory drilling program due to the inherent uncertainties of drilling in unknown formations, the costs associated with encountering various drilling conditions, such as over pressured zones and tools lost in the hole, and changes in drilling plans and locations as a result of prior exploratory wells or additional seismic data and interpretations thereof. If exploration costs exceed estimates, or if exploration efforts do not produce results that meet expectations, exploration efforts may not be commercially successful, which could adversely impact the ability to generate revenues from operations.

# **Operational Risk**

If the Company's operations are disrupted and/or the economic integrity of its projects is threatened for unexpected reasons, business may experience a setback. These unexpected events may be due to technical difficulties, operational difficulties including floods which impact the production, transport or sale of products, geographic and weather conditions, the extent of the outbreak of COVID-19 in Pakistan and related responses by governmental authorities, business reasons or otherwise. Because the Company is in its early stages of development, it is particularly vulnerable to these events. Prolonged problems may threaten the commercial viability of operations.

## Development Risk

To the extent that the Company succeeds in discovering oil and/or gas, reserves may not be capable of production levels projected or in sufficient quantities to be commercially viable. On a long-term basis, the Company's viability depends on the ability to find or acquire, develop and commercially produce additional oil and gas reserves. Without the addition of reserves through exploration, acquisition or development activities, reserves and production will decline over time as reserves are produced. Future reserves will depend not only on the ability to develop then-existing properties, but also on the ability to identify and acquire additional suitable producing properties or prospects, to find markets for the oil and natural gas developed and to effectively distribute production into markets. Future oil and gas exploration may involve unprofitable efforts, not only from dry wells, but from wells that are productive but do not produce sufficient net revenues to return a profit after drilling, operating and other costs. Completion of a well does not assure a profit on the investment or recovery of drilling, completion and operating costs. In addition, drilling hazards or environmental damage could greatly increase the cost of operations, and various field operating conditions may adversely affect the production from successful wells. These conditions include delays in obtaining governmental approvals or consents, shut-downs of connected wells resulting from extreme weather conditions, problems in storage and

distribution and adverse geological and mechanical conditions. While the Company will endeavor to effectively manage these conditions, it may not be able to do so optimally, and will not be able to eliminate them completely in any case. Therefore, these conditions could diminish revenue and cash flow levels and result in the impairment of oil and gas interests.

## Drilling Risks

There are risks associated with the drilling of oil and gas wells, including encountering unexpected formations or pressures, premature declines of reservoirs, blow-outs, craterings, sour gas releases, fires, spills or natural disasters. The occurrence of any of these and other events could significantly reduce revenues or cause substantial losses, impairing future operating results. The Company may become subject to liability for pollution, blow-outs or other hazards. The Company obtains insurance with respect to these hazards, but such insurance has limitations on liability that may not be sufficient to cover the full extent of such liabilities. The payment of such liabilities could reduce the funds available to the Company or could, in an extreme case, result in a total loss of properties and assets. Moreover, the Company may not be able to maintain adequate insurance in the future at rates that are considered reasonable. Oil and gas production operations are also subject to all the risks typically associated with such operations, including the premature decline of reservoirs and the invasion of water into producing formations.

## Environmental Risks

All phases of the oil and gas business present environmental risks and hazards and are subject to environmental regulation pursuant to a variety of international conventions and federal, provincial and municipal laws and regulations. Environmental legislation provides for, among other things, restrictions and prohibitions on spills, releases or emissions of various substances produced in association with oil and gas operations. The legislation also requires that wells and facility sites be operated, maintained abandoned and reclaimed to the satisfaction of applicable regulatory authorities. Compliance with such legislation can require significant expenditures and a breach may result in the imposition of fines and penalties, some of which may be material. Environmental legislation is evolving in a manner that may result in stricter standards and enforcement, larger fines and liability and potentially increased capital expenditures and operating costs. The discharge of oil, natural gas or other pollutants into the air, soil or water may give rise to liabilities to foreign governments and third parties and may require the Company to incur costs to remedy such discharge. The application of environmental laws to the Company's business may cause it to curtail production or increase the costs of production, development or exploration activities.

# Operations

Operations are subject to all of the risks frequently encountered in the development of any business, including control of expenses, the business disruption due to COVID-19 pandamic and other difficulties, complications and delays, as well as those risks that are specific to the oil and gas industry.

## **Reserve Estimates**

The Company makes estimates of oil and gas reserves, upon which it bases financial projections. The Company makes these reserve estimates using various assumptions, including assumptions as to oil and gas prices, drilling and operating expenses, capital expenditures, taxes and availability of funds. Some of these assumptions are inherently subjective, and the accuracy of reserve estimates relies in part on the ability of the management team, engineers and other advisers to make accurate assumptions. Economic factors beyond the Company's control, such as interest rates and exchange rates, will also impact the value of reserves. The process of estimating oil and gas reserves is complex and requires the Company to make significant decisions and assumptions in the evaluation of available geological, geophysical, engineering and economic data for each property. As a result, reserve estimates will be inherently imprecise. Actual future production, oil and natural gas prices, revenues, taxes, development expenditures, operating expenses and quantities of recoverable oil and gas reserves may vary substantially from those estimated. If actual production results vary substantially from reserve estimates, this could materially reduce revenues and result in the impairment of oil and gas interests.

# Facilities

Oil and gas exploration and development activities are dependent on the availability of drilling and related equipment, transportation, power and technical support in the particular areas where these activities will be conducted, and access to these facilities may be limited. To the extent that operations are conducted in remote

areas, needed facilities may not be proximate to operations, which will increase expenses. Demand for such limited equipment and other facilities or access restrictions may affect the availability of such equipment to the Company and may delay exploration and development activities. The quality and reliability of necessary facilities may also be unpredictable and the Company may be required to make efforts to standardize facilities, which may entail unanticipated costs and delays. Shortages and/or the unavailability of necessary equipment or other facilities will impair activities, either by delaying activities, increasing costs or otherwise.

## **Operating Expenses**

Exploration, development, production, marketing (including distribution costs) and regulatory compliance costs (including taxes) substantially impact the net revenues derived from oil and gas produced. These costs are subject to fluctuations and variation in different locales in which the Company will operate, and the Company may not be able to predict or control these costs. If these costs exceed expectations, this may adversely affect results of operations. In addition, the Company may not be able to earn net revenue at predicted levels, which may impact the ability to satisfy any obligations.

## Fluctuations in Operating Results can cause Share Price Decline

The Company's operating results will likely vary in the future primarily from fluctuations in revenues and operating expenses, including the ability to produce the oil and gas reserves that are developed, expenses that are incurred, the prices of oil and gas in the commodities markets and other factors. If the results of operations do not meet the expectations of current or potential investors, the price of the Company's shares may decline.

## Decommissioning Costs

The Company may become responsible for costs associated with abandoning and reclaiming wells, facilities and pipelines which are used for the production of oil and gas reserves. Abandonment and reclamation of these facilities and the costs associated therewith are often referred to as "decommissioning." If decommissioning is required before economic depletion of the properties or if estimates of the costs of decommissioning exceed the value of the reserves remaining at any particular time to cover such decommissioning costs, the Company may have to draw on funds from other sources to satisfy such costs. The use of other funds to satisfy such decommissioning costs could impair the ability to focus capital investment in other areas of the business.

# Foreign Operations

The oil and gas industry in Pakistan is not as efficient or developed as the oil and gas industry in Canada. As a result, exploration and development activities may take longer to complete and may be more expensive than similar operations in Canada. The availability of technical expertise, specific equipment and supplies may be more limited and such factors may subject international operations to economic and operating risks that may not be experienced in Canadian operations.

# Risk to Information Technologies Systems and Cyber Security

The Company may be negatively affected by cybersecurity incidents or other IT systems disruption. The Company relies heavily on its information technology systems including, without limitation, its networks, equipment, hardware, software, telecommunications, and other information technology (collectively "IT systems"), and the IT systems of its vendors and third-party service providers, to operate its business as a whole. Although the Company has not experienced any material losses to date relating to cybersecurity, or other IT systems disruptions, there can be no assurance that the Company will not incur such losses in the future. Despite the Company's efforts to mitigate IT systems security risks, the risk and exposure to these threats cannot be fully mitigated because of, among other things, the evolving nature of cybersecurity threats. As a result, cybersecurity and the continued development and enhancement of controls, processes and practices designed to protect IT systems from cybersecurity threats remain a priority. As these threats continue to evolve, the Company may be required to spend additional resources to continue to modify or enhance protective measures or to investigate and remediate any cybersecurity vulnerabilities. Any cybersecurity incidents or other IT systems disruption could result in operational delays, destruction or corruption of data, security breaches, financial losses from remedial actions, the theft or other compromising of confidential or otherwise protected information, fines and lawsuits, or damage to the Company's reputation. Any such occurrence could have an adverse impact on the Company's financial condition and operations.

## Local Legal, Political and Economic Factors

Currently, the Company is undertaking its oil and gas activities exclusively in Pakistan. Exploration and production operations in foreign countries are subject to legal, political and economic uncertainties, including interference with private contract rights (such as privatization), extreme fluctuations in currency exchange rates, high rates of inflation, exchange controls, changes in tax rates and other laws or policies affecting environmental issues (including land use and water use), workplace safety, foreign investment, foreign trade, investment or taxation, as well as restrictions imposed on the oil and gas industry, such as restrictions on production, price controls and export controls. Political and economic instability could result in new governments or the adoption of new policies, laws or regulations that might assume a substantially more hostile attitude toward foreign investment, including imposing additional taxes. In an extreme case, such a change could result in termination of contract rights and expropriation of foreign-owned assets. Any changes in oil and gas or investment regulations and policies or a shift in political attitudes in Pakistan will be beyond the Company's control and may significantly hamper the ability to expand operations or operate the business at a profit.

#### **Enforcement of Civil Liabilities**

Certain of the directors of the Company reside outside of Canada and, similarly, a majority of the assets of the Company are located outside of Canada. It may not be possible for investors to effect service of process within Canada upon directors not residing in Canada. It may also not be possible to enforce against the Company and certain of its directors' judgements obtained in Canadian courts predicated upon the civil liability provisions of applicable securities laws in Canada.

## Penalties

The Company's exploration, development, production and marketing operations are regulated under foreign federal, state and local laws and regulations. Under these laws and regulations, the Company could be held liable for personal injuries, property damage, site clean-up and restoration obligations or costs and other damages and liabilities. The Company may also be required to take corrective actions, such as installing additional safety or environmental equipment, which could require significant capital expenditures. Failure to comply with these laws and regulations may also result in the suspension or termination of operations and subject the Company to administrative, civil and criminal penalties, including the assessment of natural resource damages. The Company could be required to indemnify employees in connection with any expenses or liabilities that they may incur individually in connection with regulatory action against them. As a result of these laws and regulations, future business prospects could deteriorate and profitability could be impaired by costs of compliance, remedy or indemnification of employees, thus reducing profitability.

## **Competition for Exploration and Development Rights**

The oil and gas industry is highly competitive. This competition is increasingly intense as prices of oil and gas on the commodities markets have reduced significantly in recent years. Additionally, other companies engaged in the same line of business may compete with the Company from time to time in obtaining capital from investors. Competitors include larger, more established companies, which may have access to greater resources than the Company, may be more successful in the recruitment and retention of qualified employees and may conduct their own refining and petroleum marketing operations, which may give them a competitive advantage. In addition, actual or potential competitors may be strengthened through the acquisition of additional assets and interests.

## Technology

The Company relies on technology, including geographic and seismic analysis techniques and economic models, to develop reserve estimates and to guide exploration and development and production activities. The Company will be required to continually enhance and update its technology to maintain its efficacy and to avoid obsolescence. The costs of doing so may be substantial and may be higher than the costs that are anticipated for technology maintenance and development. If the Company is unable to maintain the efficacy of the technology, the ability to manage the business and to compete may be impaired. Further, even if technical effectiveness is maintained, the technology may not be the most efficient means of reaching objectives, in which case higher operating costs may be incurred than if the technology was more efficient.

### Foreign Currency Exchange Rate Fluctuation

The Company may sell oil and gas production under agreements that may be denominated in United States dollars or other foreign currencies. Many of the operational and other expenses incurred will be paid in the local currency of the country containing the operations. As a result, the Company will be exposed to currency exchange rate fluctuation and translation risk when local currency (Pakistan Rupee or Canadian Dollar) financial transactions are translated to United States dollars. This may have a significant effect on profitability between periods.

#### Exchange Controls

Foreign operations may require funding if their cash requirements exceed operating cash flow. To the extent that funding is required, there may be exchange controls limiting such funding or adverse tax consequences associated with such funding. In addition, taxes and exchange controls may affect the dividends received from foreign subsidiaries. Exchange controls may prevent transferring funds abroad.

#### Insurance

Involvement in the exploration for and development of oil and gas properties may result in the Company becoming subject to liability for pollution, blow-outs, property damage, personal injury or other hazards. Any insurance that the Company may obtain may have limitations on liability that may not be sufficient to cover the full extent of such liabilities. In addition, such risks may not, in all circumstances, be insurable or, in certain circumstances, the Company may choose not to obtain insurance to protect against specific risks due to the high premiums associated with such insurance or for other reasons. The payment of such uninsured liabilities would reduce funds available. If the Company suffers a significant event or occurrence that is not fully insured, or if the insurer of such event is not solvent, the Company could be required to divert funds from capital investment or other uses towards covering the liability for such events.

#### Attracting and Retaining Talented Personnel

The Company's success depends in large measure on the abilities, expertise, judgement, discretion, integrity and good faith of management and other personnel in conducting the business of the Company. The Company has a small management team and the loss of any of these individuals or the inability to attract suitably qualified staff could materially adversely impact the business. The Company may also experience difficulties in certain jurisdictions in efforts to obtain suitably qualified staff and in retaining staff who are willing to work in that jurisdiction. The Company's success will depend on the ability of management and employees to interpret market and geological data successfully and to interpret and respond to economic, market and other business conditions in order to locate and adopt appropriate investment opportunities, monitor such investments and ultimately, if required, successfully divest such investments. Further, key personnel may not continue their association or employment with the Company, which may not be able to find replacement personnel with comparable skills. The Company has sought to and will continue to ensure that management and any key employees are appropriately compensated; however, their services cannot be guaranteed. If the Company is unable to attract and retain key personnel, business may be adversely affected.

#### Growth Management

The Company's strategy envisions expanding the business. If the Company fails to effectively manage growth, financial results could be adversely affected. Growth may place a strain on management systems and resources. The Company will need to continue to refine and expand business development capabilities, systems and processes and access to financing sources. As the Company grows, it will need to continue to hire, train, supervise and manage new employees. The Company may not be able to:

- (i) Expand systems effectively or efficiently or in a timely manner;
- (ii) Allocate human resources optimally;
- (iii) Identify and hire qualified employees or retain valued employees; or
- (iv) Incorporate effectively the components of any business that may be acquired in the effort to achieve growth.

If the Company is unable to manage growth and operations, the financial results could be adversely affected by inefficiency, which could diminish profitability.

## **Outstanding Share Capital**

The Company has 69,076,328 common shares, 1,221,753 restricted share units, and 750,000 share purchase warrants outstanding as of the date of this MD&A.

## **Disclosure Controls and Procedures, and Internal Controls over Financial Reporting**

As at December 31, 2019, an evaluation of the effectiveness of Company's disclosure controls and procedures as defined under the rules adopted by the Canadian securities regulatory authorities was carried out under the supervision and with the participation of management, including the Chief Executive Officer ("CEO") and the Chief Financial Officer ("CFO"). Based on this evaluation, the CEO and the CFO concluded that, as at December 31, 2019, the design and operation of Company's disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed by the Company in reports filed with, or submitted to, securities regulatory authorities were reported within the time periods specified under Canadian securities laws.

Internal control over financial reporting is a process designed by or under the supervision of management and effected by the Board, management and other personnel to provide reasonable assurance regarding the reliability of financial reporting and preparation of consolidated financial statements for external purposes in accordance with IFRS. Management is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting, no matter how well designed, has inherent limitations and can provide only reasonable assurance with respect to the preparation and fair presentation of published financial statements. Under the supervision and with the participation of the CEO and CFO, management conducted an evaluation of the effectiveness of its internal control over financial reporting.

Based on this evaluation, the CEO and CFO concluded that internal control over financial reporting was effective as at December 31, 2019, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external reporting purposes.

In mid-March 2020, in accordance with the government guidelines and to limit the risk and transmission of COVID-19, the Company implemented mandatory self-quarantine policies, travel restrictions, enhanced cleaning and sanitation measures, and social distancing measures, including directing the vast majority of its office staff and certain non-essential field staff to work from home. These changes to processes have not resulted in any material changes to the internal controls over financial reporting.

## Approval

The Company's Audit Committee has approved the disclosure contained within this MD&A. Additional information relating to the Company, including the Company's Annual Information Form, is available on SEDAR at <u>www.sedar.com</u>.